



# The Nuts and Bolts of Choosing the Right Fastener Supply Partner

6 Crucial Factors to Consider

You need a reliable fastener supplier but the options are endless, you've already spent too much time looking and you still aren't sure who to choose. Now what?

Let's take some guesswork out of the selection process. If you're evaluating a partner, make sure they have these six core traits:

### **1** **Coast-to-Coast Access and Distribution**

Eliminate project delays and long shipping times. An extensive reach with strategic locations across North America helps keep costs low and your job sites well stocked with both standard and non-standard fasteners.

### **2** **Rigorous Quality and Testing Standards**

Don't risk expensive damage or time-consuming repairs caused by faulty fasteners. Find a partner with an in-house lab that conducts tests on products to ensure all fasteners meet industry requirements.

### **3** **Diversified Catalog of Fastener Options**

Using a one-stop solution allows you to consolidate all your purchase orders and fastener needs in one place, so you don't have to waste time dealing with multiple vendors. This gives you more time to focus on other important aspects of your business.

### **4** **Vendor-Managed Inventory (VMI) Services**

Avoid downtime and keep locations stocked with the products you need. VMI services help maximize your space and right-size inventory so you're lowering total cost of ownership while streamlining processes.



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## Custom Manufacturing Options

Look for a partner that offers built-to-spec manufacturing for advanced customization capabilities, specialized product development and engineering expertise. Close bids on a wider variety of jobs knowing you can tailor specialty fasteners to meet work requirements.

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## Industry Standard Certifications

Protect your assets and gain better peace of mind. Partners with certifications and accreditations provide credibility and accountability at every stage. It's a sign that their employees follow proper procedures, stay organized and deliver great customer service.

Finding the right supplier might feel like a headache now, but consider the long-term benefits. A strong partnership will help improve your bottom line, streamline processes and contribute to your company's overall success.

## Keep It Together With the Right Partner

Get the job done with a fully integrated fastener partner. Let's work together to elevate your production and maximize uptime.

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